

## **Evaluation Summary for PY25 Adult & Dislocated Worker Services**

We received two proposals – Wabash Area Development, Inc., with a proposal to serve the northern counties of Edwards, Gallatin, Hamilton, Saline, Wabash, Wayne, and White, as well as a proposal from Shawnee Development Council to serve the southern counties of Alexander, Harden, Johnson, Massac, Pope, Pulaski, and Union. Both were received before the deadline and contained all required elements.

All agencies responding are incumbent providers and, therefore, allowed to utilize an alternative request method outlined in Section 1, L – Options (page 7). This option allows the responder to submit a less than full response to the RFP, and negotiations are based on prior years' performances, number of clients served, cost per client, and amount of allocations available. The option further explains that agencies must respond with a complete RFP every three years. Both incumbent agencies submitted the complete RFP in PY24.

### ***Respondent #1 – Shawnee Development Council***

The available allocation for the southern seven counties is \$451,724, an increase of \$17,358 from the prior year's available allocation for Shawnee Development. The proposal presents a direct expenditure rate of 51%, compared to last year's proposal of 55%.

Proposal plans to serve 158 participants, 116 currently enrolled and 42 new, at a cost per participant of \$2,859 as compared to last year's proposal at a cost of \$3,466 per participant. The overall proposal score is 92. A summary of deductions is as follows:

- Demonstrate Abilities (24 of 30) Proposal did not contain any explanation for new programmatic elements or innovation plans to increase performance and quality of service. The RFP does not specifically address this as a requirement, but it is listed as a criterion on the evaluation, included in the RFP.
- Budget (18 of 20) - 2 points awarded per the chart in the budget summary criteria.

### ***Respondent #2 – Wabash Area Development, Inc.***

The available allocation for the northern seven counties is \$515,471, an increase of \$51,709 from the prior year's available allocation for Wabash Area Development. The proposal presents a direct expenditure rate of 51%, compared to last year's proposal of 55%.

Proposal plans to serve 83 participants, 41 currently enrolled and 42 new, at a cost per participant of \$6,210 as compared to last year's proposal at a cost of \$5,797 per participant. We should note that, \$23,500 of the dislocated funding will be used to fund an apprenticeship project with Wabash General Hospital, resulting in a revised budget of \$491,971 and a cost per participant of \$5,972.

The overall proposal score is 91. A summary of deductions is as follows:

- Demonstrate Abilities (24 of 30) Proposal did not contain any explanation for new programmatic elements or innovation plans to increase performance and quality of service. The RFP does not specifically address this as a requirement, but it is listed as a criterion on the evaluation, included in the RFP.
- Budget (18 of 20) - 2 points awarded per the chart in the budget summary criteria.

***Comparing the two proposals submitted for PY25 to the proposals awarded for PY24***

The available programmatic allocation for our area was \$967,195, which is an overall increase of \$59,767 from PY24 funding.

The State requires a minimum of 50% direct expenditure rate; the combined direct training expenditure rate budgeted for PY25 is 51%.

Combined proposals plan to serve 241 participants, 157 currently enrolled and 84 new, at a cost per participant of \$4,013 as compared to last year's proposal at a cost of 4,363 per participant.

Performance Information from the IWDS Plan vs Actual Report for PY24 reflects that the area served 175 adult and 20 dislocated worker participants, 195 total participants. We did not meet our 180-planned number in adults, or our 28-planned number in dislocated workers. All of those participants received supportive services, and 16 participants were enrolled in work-based training. The area did have several Incumbent Worker projects.

As an area for PY25, we have an allocated budget of \$1,559,193. This budget includes all funding streams, as well as the administrative funding. With this funding, we plan to serve 349 participants at a budgeted cost of \$4,468 per participant.

## WIOA Plan vs Actual Summary

Report Date: 08/26/2025  
Report Time: 10:07:41AM  
Report Num: CISGP004

LWA: 26-Southern 14 Workforce Investment Board Inc

Title: 1 (1A, 1Y, 1D, 1DC)

Program Year: 2024

From: 07/01/2024

Quarter: 4

To: 06/30/2025

Grant Number: 24681026

|                                   | <u>Plan</u> | <u>Actual</u> | <u>% of Plan</u> |
|-----------------------------------|-------------|---------------|------------------|
| 4. Work Based Training            | 4           | 0             | 0.00%            |
| On-the-Job Training               | 2           | 0             | 0.00%            |
| Customized Training               | 0           | 0             | 0.00%            |
| Transitional Jobs                 | 0           | 0             | 0.00%            |
| 5. Supportive Services            | 10          | 13            | 130.00%          |
| <b>Youth Registrants</b>          |             |               |                  |
| Qtr 1                             | 33          | 36            | 109.09%          |
| Qtr 4                             | 47          | 66            | 140.43%          |
| 1. Prior Year Registrants         | 33          | 23            | 69.70%           |
| 2. Academic Learning Services     | 34          | 37            | 108.82%          |
| Occupational Training - ITAs      | 26          | 37            | 142.31%          |
| Occupational Training - Non-ITAs  | 1           | 0             | 0.00%            |
| Remedial/Prevocational Training   | 1           | 0             | 0.00%            |
| Other                             | 0           | 0             | 0.00%            |
| 3. Work Related Services          | 8           | 28            | 350.00%          |
| Work Experience/Internships       | 8           | 27            | 337.50%          |
| On-the-Job Training               | 0           | 1             | 0.00%            |
| Pre-Apprenticeship/Apprenticeship | 0           | 0             | 0.00%            |
| Other                             | 0           | 0             | 0.00%            |
| 4. Supportive Services            | 16          | 33            | 206.25%          |

Selection Criteria: Grant Number: 24681026 Title: 1 (1A, 1Y, 1D, 1DC)  
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|                                      | <u>Plan</u> | <u>Actual</u> | <u>% of Plan</u> |
|--------------------------------------|-------------|---------------|------------------|
| <b>Adult Registrants</b>             |             |               |                  |
| Qtr 1                                | 83          | 102           | 122.89%          |
| Qtr 4                                | 180         | 175           | 97.22%           |
| 1. Prior Year Registrants            | 83          | 72            | 86.75%           |
| 2. Individual Career Services        | 154         | 181           | 117.53%          |
| Work Experience/Internships          | 29          | 15            | 51.72%           |
| 3. Training Services                 | 127         | 105           | 82.68%           |
| Occupational Training - ITAs         | 123         | 105           | 85.37%           |
| Occupational Training - Non-ITAs     | 2           | 0             | 0.00%            |
| Remedial/Prevocational Training      | 2           | 0             | 0.00%            |
| 4. Work Based Training               | 2           | 0             | 0.00%            |
| On-the-Job Training                  | 2           | 0             | 0.00%            |
| Customized Training                  | 0           | 0             | 0.00%            |
| Transitional Jobs                    | 2           | 0             | 0.00%            |
| 5. Supportive Services               | 73          | 92            | 126.03%          |
| <b>Dislocated Worker Registrants</b> |             |               |                  |
| Qtr 1                                | 23          | 13            | 56.52%           |
| Qtr 4                                | 28          | 20            | 71.43%           |
| 1. Prior Year Registrants            | 23          | 9             | 39.13%           |
| 2. Individual Career Services        | 28          | 20            | 71.43%           |
| Work Experience/Internships          | 8           | 1             | 12.50%           |
| 3. Training Services                 | 22          | 15            | 68.18%           |
| Occupational Training - ITAs         | 18          | 15            | 83.33%           |
| Occupational Training - Non-ITAs     | 2           | 0             | 0.00%            |
| Remedial/Prevocational Training      | 2           | 0             | 0.00%            |